Hi! How are you? Good. I’m Kal, is this NAME? Awesome. I’m working on the net

metering updates. (Ice breaker) But we’re in charge of the net metering for CITY

so we’ve been talking to a lot of your neighbors. We were supposed to be here a

month ago but as you know Edison is changing the net metering regulations so

we’ve been really busy. But anyway you’re probably wondering what I’m here for

so I’ll explain. You’ve probably noticed the electric bills keep going up…California

has an energy shortage problem we don’t produce enough power so they’re

pulling power from out of state. From UT, NV and AZ. They ship the power over

through your power lines but it’s very expensive they charge you for it on your

electric bills as transmission and distribution fees it’s like half the bill. They also

have peak rates or penalty rates you’ve noticed that? Yep no one likes it. So the

state stepped in and is trying to fix it. They passed and you’ve probably heard of

this the California renewable energy act. So they’re mandating energy to be

produced by wind, water, solar. So you’ll see our trucks every 12-18 months

we’re checking which owner-occupied homes are eligible to produce clean

energy on-site. So you can get a 20-30% discount on top of any other discounts

you might already receive with a Edison. The upside is it is government funded.

The downside is most of the homes we review don’t qualify. So what I’m doing

today is super simple, I don’t have a lot of time so I’m just going to jot down a

couple notes for you inside, take a look at your electric bill and then on my way

out I’ll let you know if we get a qualification. Do you have a small corner of a table

I can use?